



Sales Agent - Gauteng

Greenmouse Africa is looking for a dedicated, customer-oriented, self-starter as a Sales Consultant to drive sales in Gauteng.

Greenmouse Africa care for people and the environment. We deliver quality consumer electronic products using minimal packaging and eco-friendly technology.

At Greenmouse Africa, we offer a range of “must-have” mobile phones and environmentally friendly consumer electronics, most of which are made from recycled materials and arrive without packaging. We do realise that your consumers often purchase these products for immediate usage, so individually wrapped items are redundant.

As a Sales Consultant for Greenmouse, Africa you are the front line in customer service. You are the person that they will depend on to fulfil requests and provide services that best meet their needs. To do this, you will take orders, offer services, and provide support in person and via telephone or internet. You will also be responsible for maintaining clients, ensuring that customers are served to the best level possible.

Sales Consultant Responsibilities:

- establish relationships with new customers
- maintain and grow relationships with existing customers
- exceptional customer service skills
- strive to improve customer satisfaction through excellent customer service
- identify and respond to client needs
- keep a high level of knowledge about existing products and services, and learn about new products and services as they come in
- follow up on customer orders as necessary
- anticipate the needs of clients and address them accordingly
- meet with customers to determine their specific needs and wants, making suggestions as appropriate

Sales Consultant Requirements:

- excellent oral and written communication skills
- superior interpersonal skills
- ability to take initiative and work independently
- 1+ years of experience in sales
- 1+ years of experience in the industry
- confident and charismatic approach to people
- **Valid drivers licence**
- **Own vehicle**
- **Own cell phone**
- **Own laptop**

Greenmouse (Pty) Ltd

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