



## GM Sales Consultant, East London

**Green Meets Africa (GMA)**– a fast paced industry innovator looking for talented individuals that will make the difference within our global standards that drive our quality and value. We are eco-friendly, environmentally focused with a fast-paced attitude that's drives service and market relevance. We are a brand for the future with an African vision.

**Greenmouse Africa**, an evolutionary division within our core that cares for both the planet and our society. As a household necessity, we deliver quality consumer cell phone and technology advancing accessories, developed, and manufactured from partly recycled materials. Our sustainable and minimal packaging formula supports the future, allows for ease of use and simple yet visible product selection.

Our goal is to be seen in all FMCG outlets across and through Africa. We offer outstanding servicing to our customers, attention to detail with our superb quality products, that is easy on the pocket and available for consumers wherever they may be. If you enjoy excelling and growing within this type of environment, please send us your CV and motivational letter.

### Responsibilities and Accountabilities:

- Achieve monthly/quarterly and annual sales targets.
- Build, grow and manage relationships with new and existing customers.
- Strong communication and Upselling skills through product and market knowledge.
- Inventory and in store brand display management.
- Focused delivery on Customer Care and Service levels.
- Deliver on the Greenmouse key performance promise – quality, service and value

### Skill Set needs:

- Computer and sales administrative skills.
- Excellent oral and written communication skills
- Analysis & Problem Solving skills
- Superior interpersonal skills
- Ability to take initiative and work independently
- 5+ years of experience in sales with 1+ years of experience in the industry
- Confident and charismatic approach to people
- **Valid driver's licence with own vehicle**
- **Own cell phone**
- **Own laptop**

### Remuneration:

Basic of R10 000 + 10% Commission

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#### Greenmouse (Pty) Ltd

Plett HQ: 27 Main Street, Plettenberg Bay, 6600, Western Cape, South Africa

JHB Office: Riversands Outlet Park, Building 2, Unit 14, Riversands Boulevard, Knopjeslaagte, JHB, 2156

Co. Reg. 2019/352308/07 • Vat no: 4690293289

Tel: +27 (0)67 304 5466 • Email: [info@greenmouseafrica.com](mailto:info@greenmouseafrica.com)

[gmagreen.com](http://gmagreen.com) • [greenmouseafrica.com](http://greenmouseafrica.com)

